Finding Wakanda: Deploying Innovative Themes to Attract Diverse Students Abroad

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# Agenda

- Introductions
- Objectives
- **Who is Generation Z?**
- What's in a Name?
- How to Develop Content
- Group Activity
- What Students Want
- **Q&A**



### **Presenters**



Kandice Rose: IES Abroad



Gretchen Cook-Anderson: IES Abroad



Ochmaa Escue: Indiana University



Rhonda Collier: Tuskegee University



# **Learning Objectives**

In this session you will:

- 1. Learn strategies for using trends in pop culture/Gen Z interests to develop new program themes that support critical academic areas of interest
- 2. Understand how to innovate the program naming/branding process to inspire greater attention and enrollment of diverse & nontraditional students
- 3. Understand how to better identify students' topics/subjects of interest



### Talkin' Bout My Generation: Gen Z, Diversity, & Study Abroad

- Most racially diverse generation in U.S. history
- Globally interconnected, globally aspirational, draws inspiration from around the world
- Comfortable with issues and topics of difference & identity
- Cultural exploration is a priority
- Preference to be perceived as "global" more than previous generations





### Talkin' Bout My Generation: Gen Z, Diversity, & Study Abroad

- Their attention span is relatively short, thus catchy, compelling program names & themes that speak to their interests are ideal
- Interested in boosting their people/interpersonal skills
- Interest in psychology what makes people tick
- Less interested in global studies than Millennials, but residual effect is active





### Talkin' Bout My Generation: Gen Z, Diversity, & Study Abroad

- They are an "activist" generation, expecting to make change
- They are go-getters who dream big
- They like storytelling (consider related program themes, curriculum design)
- Preference for uplifting, positive opportunities
- They want to co-create--to play a role in the design of what they participate in





### What's in a Name?: Marketing in Study Abroad Programs

- Paris Noir: the Black
   Experience in Paris
- Race, Power, & Art in Cuba
- Storytelling in London Town
- Finding Wakanda: African Innovation, Natural Resource Management & Service-Learning in South Africa





### **Student Feedback**

### Courtney Perception of Name



### Wesley Perception of Name



### **London Promotional**





# **Paris Promotional**



Join us in Paris during our mini lecture series led by Dr. Rhonda Collier! We will explore the Black American experience, perceptions and influence in Paris historically and today. Group departs on May 15, 2018 and trip extensions are available



# **Helpful Hints**

- Program Content
- Organization
- Itinerary with freedom for innovation, exploration and service
- Pair with curriculum design and needs



### Study Abroad/International Program Offices at IU Bloomington

	IU Office of Overseas Study		Kelley School of Business International Programs	School of Public and Environmental Affairs International Programs			School of Public Health Student Immersion & Global Health Experiences			
		E	College of Arts and Sciences International Engagement and Student Success			Hamilton-Lugar School of Global and International Studies Study Abroad			The Media School Travel Abroad	
	School of Informatics and Computing Overseas Education		School of Education Global Gateway for Teachers			lutton Internationa xperiences Progran			VPDEMA Overseas Studies and cholarship Program	Ć



### **OVPDEMA Overseas Studies and Scholarship Program**





### Attracting/Inspiring Students Through Photo Book



https://issuu.com/overseasstudiesscholarshipprogram

### **Attracting/Inspiring Students Through Stories**

#### Blogs

#### 29 cities in 5 months

Posted on May 28, 2018 by empettig



As it was my first time in Europe, there was so much that I wanted to see. I also knew that this was potentially the last time I would be in this part of the world for a while. With this in mind, I planned to visit as many places as possible, while being mindful of my academic schedule. Over the course of my semester in Italy,I was able to travel with friends from IU who were fellow students like me in Milan and my mother.

http://blogs.iu.edu/ovpdemaoverseas/

#### Videos





a study abroad initiative in 2013

#### Stories

#### Home / News & Events / News /

#### Through IU and OVPDEMA, A World-Class Education Spanning Four Continents

Monday, November 05, 2018

For a student her age, Victoria Jones is exceptionally well-traveled. An Indiana University junior majoring in sociology and African American and African Diaspora Studies from Noblesville, Indiana, Jones has used her time at IU to travel to cities such as London, Paris,

Diversity, Equity, and Multicultural Affairs (OVPDEMA).



Cape Town, and Rio de Janeiro. Doing so has allowed Victoria Jones Jones to experience the real-world applications of her studies and discover a love of international travel--experiences that would not have been possible without the support of the Office of the Vice President for

https://diversity.iu.edu/newsevents/news/spring-2018/18student-study-abroad.html



# Ideal Study Abroad Program Survey

### What Factored Your Previous Study Abroad Program Decision? Top Choices Cost Theme/Tonic Destination Length Academic Relevance Ideal Program Length 18% 27%



#### Your Ideal Program Location



Location Asia - Europe - Africa - Oceania - Multi-country

#### Ideal Program Theme/Topic





Culture History Business

#### ROAD CONFERENCE

# **Group Activity**

Each table has received a handout detailing what a student has said they want in a program.

Given what you know about GenZ, give two possible names for the program, in order to attract diverse students.

Give two strategies for promoting the program





# Give Them What They Want: Length





# **Give Them What They Want: Location**





# **Give Them What They Want: Cost**





# **Give Them What They Want: Theme**





## **Give Them What They Want: Cohort**





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# **Questions?**



# **Contact Information**

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